Marcus Bell

Assistant Store Manager

Columbus, United States · marcus.bell@example.com · +1 (614) 555-0127

SUMMARY

Assistant store manager with 5 years in high-volume retail, currently second-in-charge of a $12M home and garden store with 48 staff. Runs the schedule, the floor and the cash office, has covered as acting store manager for 10 weeks, and is ready to run a store.

EXPERIENCE

Assistant Store Manager — Fairfield Home & Garden

03.2023 – Present

- Second-in-charge of a $12M store with 48 staff; acting store manager for 10 weeks while the store manager opened a new site.
- Build the weekly schedule against traffic forecasts, holding payroll at 9.8% of sales against a 10.5% budget.
- Led a cycle-count program on 1,200 high-shrink SKUs that cut shrink from 1.9% to 1.2% in a year.
- Coach four department leads through monthly one-on-ones; two have since been promoted to assistant manager in the district.
- Run opening, closing, the cash office and compliance walks, with zero findings on the last two district audits.

Department Supervisor, Garden Center — Fairfield Home & Garden

06.2021 – 02.2023

- Ran the store's largest department, $3.1M a year, with a team of 12 permanent and seasonal staff.
- Hired and onboarded 22 seasonal associates each spring; 70% came back the following year.
- Beat the department's sales plan two years running, at 104% and 107%.

Sales Associate — Pinecrest Outfitters

09.2019 – 05.2021

Top-three associate for add-on sales in a 25-person store for five consecutive quarters.

SKILLS

Scheduling & payroll control, Team coaching, Customer service, Inventory & cycle counts, Loss prevention, Cash office, Recruiting & onboarding, Compliance, Visual merchandising, KPI reporting, Microsoft Excel

EDUCATION

A.A.S., Business Management — Columbus State Community College

08.2017 – 05.2019

CERTIFICATIONS

OSHA 10-Hour General Industry, OSHA Outreach Training Program (04.2022)